



PROFILE



P O Box 3313,
Plot 54374 Unit 3 Block B,
Grand Union Buildings.
Central Business District,
Gaborone, Botswana.

Phone
+ 267 316 6900 / + 267 390 5498

Email
jayaramk@nexiaaj.co.bw

www.nexiaaj.co.bw



Closer to you

www.nexiaaj.co.bw

OUR MISSION

Our mission is to be the most trusted firm in the mid-market segment by providing personalized top quality services, helping the clients to succeed and also providing fulfilling career opportunities for our people.

OUR VISION

“To be one of the leading firms in the mid-market segment”

OUR VALUES

- Service Excellence
- Integrity
- Teamwork
- Quality
- Commitment
- Continued Personnel Development

AUDIT

In today’s fast-moving business environment, the stake holders to financial information want greater reliability of both financial and nonfinancial data.

TAX

We keep you abreast with the frequently changing local and global rules and regulations in taxation.

ADVISORY

Many companies need periodic bookkeeping to determine their profitability and analyze income and expenses by category.

Nexia AJ offers clients a broad range of accounting, Business consulting, financial advisory, Risk management, and Tax services. Our client service teams, under the leadership of a team of veterans help create powerful business solutions for small, medium and large enterprises. The integrated approach combined with insight and innovation from multiple disciplines, together with business knowledge and industry expertise help us to assist our clients to exceed their expectations. So whether your company is just starting up, or a large business conglomerates, we can help you manage and sustain your company’s growth

In addition, Nexia AJ offers services distinct to their practice. Let that be setting up a business or diversifying to new industry, merging, take over, amalgamation or even a simple accounting system, we have a solution for each one

At Nexia AJ, we know you need more than a functional solution to your business problems you need real industry insight. Nexia AJ can deliver this expertise and more. We believe in the value of relationships. We view every client relationship like a partnership, and truly believe



that our success is a result of your success. We take pride in giving you the assurance that the personal attention you receive comes from years of advanced training, technical experience and business acumen.

While our firm has extremely capable, talented, experienced, well trained professionals and support staff, all of our client engagements include the extensive involvement of one of our Directors. The company is operating from its office at P O Box 3313, Plot 54374, Unit 3, Block B, Grand Union Buildings, Central Business District, Gaborone and currently staff strength of 22 presently, employing 15 citizen staff and three qualified accountants apart from the partners.



Audit and Assurance

In today's fast-moving business environment, the stake holders to financial information want greater reliability of both financial and non financial data. As a result, an assurance service is increasingly more than just an examination of your books. We approach assurance as a service for the benefit of all the organization's stakeholders – the board, shareholders, regulators, customers, government bodies and financial institutions. By using our specialized skill and abilities and through our understanding of our clients business, we assist them to identify opportunities and risks associated with their business and enhance their performances and objectives.



Our services includes:

External Audit

Business Risk Services

Due Diligences

Compliance Reporting

Experience

Jayaram is responsible for ever growing Varma & Co's Assurance, Corporate services and Advisory practice, with a particular focus on owner managed medium sized businesses.

Jayaram's passion for the accounting profession and international exposure bought Jayaram to Botswana where he joined Grant Thornton July 1994. Jayaram was promoted as Partner at Grant Thornton in January 2002. Jayaram was heading the Audit Assurance and Specialised Accounting Services before he left the firm in August 2008.

Expertise/Specialisms

Jayaram has built up wealth of experience providing assurance services to large variety of high profile clients. He also consults on governance, risk management, new business set up, due diligence, group restructuring etc. He also has specialised experience auditing and evaluating controls structures and also advises on IFRS reporting. He has attended various training courses in Audit methodology locally and internationally.

Educational / Academic background

Jayaram completed his schooling and graduated Cum Laude in Commerce from University of Calicut, in 1987. His interest in the accounting profession inspired him to take up the chartered accountancy course. Jayaram completed his formal training in the profession from a reputed firm of chartered accountants. Jayaram was successfully admitted as an associate member of the Institute of Chartered Accountants of India in May 1993. Jayaram is a Fellow member of Botswana Institute of Chartered accountants.



Jayaram Karumathil

Location: Gaborone

jayaramk@nexiaaj.co.bw

Director/Partner
Audit, Advisory & Corporate Services

We keep you abreast with the frequently changing local and global rules and regulations in taxation. As tax regulations change, our tax experts are continually developing new strategies and amending existing ones so that your organization can take full advantage of opportunities to reduce your tax burden with effective tax planning.



Our services includes:

Annual Business Tax Return - including Corporate, Partnership, and Sole Proprietorships

Annual Personal Tax Return

VAT and TAX Registration with BURS

Filing of PAYE and other withholding tax returns

Assist in Tax Investigation and VAT audits

Assisting you to assess Self-Assessment Tax Payments

Assist you in preparing Farming Income, Capital Gains and Capital Transfer Tax

Tax Planning and Restructuring

VAT calculation and filing of periodic returns



Corporate Finance and Business Management Services

Corporate finance is a specific field of finance related to the various financial decisions taken by the companies. The main purpose of corporate finance is enhancing the corporate value and minimizing financial risk. Whether you are looking to acquire, raise fund, restructure, or develop your operations management, Varma & Co. have the specialist advisory skills to support you both in the local and global market.



Our services includes:

Capital Structuring

Budgeting/ Capital Budgeting

Merger, Acquisition and Investment

Financial Modelling and Planning

Project Evaluation

Preparation of reports on financial feasibility of a project

Arrangement of funds from Banks and Financial Institutions

Financial Risk Management

Business Restructuring

Experience

Anil heads the Advisory team of Varma & Co. Anil came to Botswana in the year 1993 to join Grant Thornton. He left Grant Thornton to start his own accounting firm in 1998. He started his own practice and was associated with Grant Thornton for further 2 years in handling project financing and consultancy services. He joined hands with Mr Rajendran to start Varma & Co in 2008.

Expertise/ Specialisms

Anil specialises in Transaction services, Debt restructuring, Mergers and acquisitions and business restructuring. He has been instrumental for starting various new projects in Botswana. Anil has extensive experience designing and delivering complex strategic change and business transformation initiatives for the businesses. He has got expert knowledge in industries in the field of manufacturing, cattle farming, horticulture farming, chicken farming, hotel, catering, property investment, trading etc

Before coming to Botswana, Anil worked for 3 years in industry and has been instrumental for setting up projects in India funded by leading financial institutions.

Educational/ Academic background

Anil completed his B Com from Calicut University in Kerala in 1982. He was qualified as a Chartered Accountant in 1988 from while working with Varma & Varma, a firm of reputed Chartered Accountants in South India. During his tenure with Varma & Varma, he was responsible for various company audit and Tax Audits. During his stay in India after qualifying for CA, he worked in manufacturing industry in internal audit division. He later on worked as Finance Manager and was responsible for setting up of multidisciplinary hospital in India. He is also a fellow member of Botswana Institute of Accountants and Institute of Chartered Accountants of India.



Anil T N

Location: Gaborone

aniltn@nexiaaj.co.bw

Director/Partner
Business Advisory & Corporate Finance

Business Accounting, Periodic Reviews and Financial Statements Preparation

Many companies need periodic book keeping to determine their profitability and analyze income and expenses by category. The information is often used to make changes in the operation of the business and can be used to prepare annual business tax returns. With regard to the in-house accounting at the clients place, we perform inquiry, analytical procedures and other procedures to reach to a level that provide a reasonable assurance that there are no material modifications that should be made to the financial

statements in order for them to be in conformity with generally accepted accounting principle/ International Financial Reporting standards. In short, we will assist you to reach a level where you could do an independent audit.

These services are provided on a monthly, quarterly, half yearly and yearly basis. Also we would be able to assist you in the preparation of financial statements that conforms to the International Financial Reporting Standards.

Our services includes:

Management Accounting and Reporting

Secondment of Accounting Professionals

Payroll Processing

Business Process Management

Business Function Support

Preparing IFRS

Compliant Financials

Yearly Budgeting and its comparisons with actual results



Corporate Services

Our services includes:

Business Set up

Company formation and availability of shelf companies

Completing of post incorporation statutory formalities

Maintaining the Registered office, safe keep and updating the statutory records of the company as required by the Companies Act

Preparation of Annual Returns and Filing with the Registrar of the Companies

Changing the name of the Company

Registration of a Business Name
Opening of a Bank Account in Botswana

Registering the company for Income Tax and VAT with Botswana Unified Revenue Services

Trading / Manufacturing / Tourism License

Applications / Renewals

Share Transfer Documentation